

How Rhinestahl Shares CUI & Lowers Compliance Costs Across a Global Supply Chain



Rhinestahl, a global supplier of precision tooling for aircrafts and engines, works with hundreds of small machine shops worldwide.

CHALLENGE



As a Prime supplier in the defense industrial base, Rhinestahl needed a secure, compliant, cost-effective solution to exchange sensitive technical documents, including export-controlled information and CUI, with their supply chain partners.

Rhinestahl faced several key challenges:

- Securely sharing technical drawings with suppliers worldwide
- Ensuring compliance with FedRAMP, CMMC, and ITAR for themselves & their suppliers
- Finding a cost-effective solution that reduced their IT burden

SOLUTION



Rhinestahl selected PreVeil for its comprehensive, FedRAMP-compliant platform that cost significantly less than their previous solution. They quickly saw the benefits of adapting PreVeil Drive's folder-sharing capabilities to meet CMMC and ITAR requirements:

Folder Structure: Creating supplier-specific folders, with subfolders containing RFQs

Access Control: Granting administrative rights to their supply chain team

User Permissions: Providing suppliers access only to their designated folders

Free 3rd Party Communication: Collaborating with suppliers through PreVeil Express—a free, secure portal

RESULTS



Reduced Burden on IT Support

“ We used to handle 5-10 support tickets weekly for our previous vendor. Now we have zero— We simply tell suppliers to call PreVeil, and their team takes care of everything—and quickly. ”

Improved Supply Chain Collaboration

“ With Kiteworks, communication was one-way unless suppliers purchased a full license. With PreVeil, our suppliers use free Express accounts and we can collaborate through Email or Drive as often as we need. ”

Cost Savings

“ PreVeil is a more comprehensive solution than Kiteworks and for less money. ”

CMMC Support for Supply Chain

“ We work with lots of small domestic suppliers supporting the US military and we love that PreVeil offers them a more affordable way to get CMMC certified. ”



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